# Innovation and Opportunities to Address Social Determinants of Health in Medicaid Managed Care



Clinical care is one factor influencing health outcomes, but may be responsible for 10-15 percent of preventable mortality in the United States<sup>3</sup>. A range of other factors, collectively categorized as social determinants of health (SDOH), have a more profound influence on care, outcomes, and population health. According to the World Health Organization (WHO), SDOH are "the conditions in which people are born, grow, live, work and age."<sup>3</sup>

Given that Medicaid provides health care coverage for more than 70 million low-income individuals, families, people with disabilities, and seniors, it is well positioned to identify and coordinate the SDOH needs of some of the most vulnerable people in the United States.<sup>12</sup>

## **Social Determinants of Health by the Numbers**

- The mixture of SDOH-based environmental, political, socioeconomic, environmental, and behavioral factors contribute to 60% of preventable mortality.<sup>1,4</sup>
- One Medicaid managed care organization demonstrated an average spending reduction of \$2,443 in second-year medical expenditures for individuals who received coordinated referral services to address social needs.





#### **Clinical Priorities**

- Standardize social determinants of health information.
- Explore alternative care delivery approaches.
- Identify strategies to target at-risk populations.



### **Research Priorities**

- Identify sustainable funding sources to address social determinants of health.
- Determine the valuation of social intervention strategies that provide the most value.



#### **Policy Priorities**

- Establish an evidence-based, nationally standardized screening tool and quality metrics.
- Identify strategies to fund social interventions that have an impact on health outcomes.
- Support multi-stakeholder engagement to successfully integrate social intervention strategies.

For more information, read IMI's full 2019 report, "Innovation and Opportunities to Address Social Determinants of Health in Medicaid Managed Care." For a complete list of sources, please contact the Institute for Medicaid Innovation at info@MedicaidInnovation.org